



## **NEWS RELEASE**

### ***FOR IMMEDIATE RELEASE***

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### **Third quarter earnings seven times previous year**

**November 5, 2008 - ALL AMOUNTS ARE STATED IN U.S.\$**

CALGARY, Alberta -- Agrium Inc. (TSX and NYSE: AGU) announced today record results for third quarter earnings, with net earnings for the third quarter of 2008 of \$367-million (\$2.31 diluted earnings per share) more than four times the previous third quarter record achieved in 2004 and more than seven times above the \$51-million (\$0.38 diluted earnings per share) in the third quarter of 2007. Net earnings for the first nine months of the year were a record of approximately \$1.2-billion (\$7.54 diluted earnings per share), more than four times the previous record for the first nine months of \$269-million (\$2.01 diluted earnings per share) set in 2007.

“These impressive third quarter results demonstrate the strength of Agrium’s diverse product and asset mix and our ability to make and integrate strategic acquisitions. All three business units contributed record earnings with our recent acquisitions enhancing the long-term fundamentals present in agriculture. Agrium continues to be in a strong financial position providing us with the ability to take advantage of opportunities to enhance shareholder value,” said Mike Wilson, Agrium President and CEO.

“Global financial markets, particularly commodity prices, have been severely impacted by the global credit crunch and associated economic uncertainty. Commodity prices have been hit almost without consideration for the underlying market fundamentals by product or sector. Overall we believe that global crop fundamentals remain much more positive than current prices would indicate, we do not believe global food demand will be impacted by a downturn in the economy the way that other commodity and consumer products would, and any reduction in global fertilizer use or seeded acreage will only put more upward pressure on crop prices in the future. The late harvest and recent declines in crop prices are expected to result in North American growers deferring a higher proportion of their fertilizer application to early next year, placing that much more pressure on the distribution system next spring.”

Providing guidance for the second half of 2008 is particularly difficult given the current turmoil in the global economic and commodity markets. This is further complicated by current fertilizer and crop pricing volatility and the later North American harvest, which we expect will result in a deferral of sales volumes, including pre-sold sales volumes, to the first half of 2009. The extent of such deferral is difficult to predict. Given the above, we have widened our guidance range for the second half of 2008 to \$3.30 to \$4.00 per share.

The third quarter results include non-qualifying natural gas and power hedge losses of \$171-million (\$0.73 diluted earnings per share) and a recovery in stock-based compensation of \$99-million (\$0.42 diluted earnings per share).

## KEY RESULTS AND DEVELOPMENTS

- Agrium remains in a strong financial position and we continue to believe the outlook for our businesses and products remain strong, despite the extremely volatile markets. Net earnings before interest expense, income taxes, depreciation, amortization and asset impairment (“EBITDA”) for the third quarter of 2008 was a record \$639-million and surpassed \$2-billion for the first nine months of 2008 due to excellent results across all business units and product lines. Cash generated from operations was \$300-million this quarter, an improvement of \$377-million over last year, while our net debt-to-capital ratio declined to 36 percent this quarter.
- Agrium Wholesale EBITDA in the third quarter was \$439-million, more than a three-fold increase, due to exceptional crop nutrient pricing and margins for all three major nutrients. Gross margins on a per tonne basis rose significantly for all major products compared to both the previous quarter and the same quarter of last year. Agrium’s Retail EBITDA for the third quarter was \$148-million, more than five times the third quarter of last year due to the UAP acquisition and to strong margins across all products and services. EBITDA for our legacy Retail operations rose by 186 percent and by 234 percent for our recently acquired UAP business, compared to a similar period last year. Agrium Advanced Technologies EBITDA was \$17-million, more than double last year’s levels primarily due to increased ESN<sup>®</sup> sales volumes and margins.
- Agrium announced that it received approval from the Toronto Stock Exchange to repurchase up to 5 percent of its outstanding common shares (about 7.9 million common shares) through a normal course issuer bid commencing October 6, 2008. Agrium repurchased approximately 400,000 shares, the maximum allowed prior to the start of our quarterly earnings black-out period. We will be in a position to commence repurchases on November 6, 2008, following the end of our black-out period. Agrium will continue to focus on preserving liquidity in determining the timing and exact number of shares to be purchased.

## MANAGEMENT’S DISCUSSION AND ANALYSIS

November 5, 2008

*The following interim management’s discussion and analysis (“MD&A”) updates our annual MD&A included in our 2007 Annual Report to Shareholders, to which our readers are referred. No update is provided where an item is not material or there has been no material change from the discussion in our annual MD&A. Forward-Looking Statements are outlined after the Outlook, Key Risks and Uncertainties section of this press release. The major assumptions made in preparing our second half guidance are outlined below and include, but are not limited to:*

- *Nitrogen fertilizer prices through the fourth quarter consistent with prices in the comparative quarter of 2007;*
- *Potash and phosphate fertilizer prices through the fourth quarter significantly above prices in the comparative quarter of 2007;*
- *Farm income and crop prices at levels sufficient to support demand for fertilizers;*
- *Retail and Wholesale sales volumes significantly below the relatively strong fourth quarter of 2007, due to the late harvest in North America and the expected deferral of some sales volumes to the spring of 2009;*
- *An outage of 40 days for planned maintenance at our Profertil Nitrogen facility;*
- *Average NYMEX gas price for the fourth quarter not deviating significantly from \$7.15/MMBtu;*
- *The exchange rate for the Canadian dollar in the fourth quarter similar to the current market rate;*

- *The Argentine urea price cap to growers of \$450 per tonne continuing through the fourth quarter;*
- *Stock-based compensation expense reflecting Agrium's stock price at the close of business on October 31, 2008 (\$37.98 US) and a \$1 change in stock price equates to approximately \$0.01 change in earnings per share;*
- *The exclusion from the guidance range of mark-to-market gains or losses on non-qualifying commodity hedge positions settling in future periods;*
- *An effective tax rate for the fourth quarter of 32 percent; and*
- *Earnings per share based on fully diluted shares outstanding at September 30, 2008 exclusive of the impact of any share repurchase activity in the fourth quarter.*

## ***2008 Third Quarter Operating Results***

### **NET EARNINGS**

Agrium's third quarter consolidated net earnings were \$367-million, or \$2.31 diluted earnings per share, compared to earnings of \$51-million, or \$0.38 diluted earnings per share, for the same quarter of 2007. Net earnings before interest expense and income taxes ("EBIT") was \$567-million for the third quarter of 2008 versus EBIT of \$102-million for the third quarter of 2007. This improved EBIT performance was comprised of an increase in gross profit of \$743-million net of an increase in expenses of \$278-million.

Consolidated gross profit in the third quarter of 2008 was \$1.048-billion compared to \$305-million in the third quarter of 2007. Strong crop prices supported improved selling prices for fertilizer, chemical and seed over the comparative period, resulting in a \$282-million increase in gross profit in our Retail business segment. Wholesale gross profit increased \$495-million due to strong selling prices and a tight supply/demand balance driving up prices for all of our major products. The strong pricing environment is slightly offset by increases in input costs. Our Advanced Technologies business segment contributed an additional \$14-million to our quarter-over-quarter gross profit increase.

The increase in expenses in the third quarter of 2008 compared to the third quarter of 2007 was mainly comprised of:

- \$132-million increase in Retail's selling expense resulting in \$235-million expense primarily as a result of the addition of the UAP business;
- \$54-million increase in Royalties and other taxes resulting in a \$65-million expense driven by increased potash sales margins;
- \$(122)-million decrease in stock-based compensation expense resulting in a \$(99)-million recovery of stock-based compensation driven by a significant decrease in our share price; and
- \$146-million increase in losses on non-qualifying derivative positions resulting in a \$171-million hedging loss.

## **BUSINESS SEGMENT PERFORMANCE**

### ***Retail***

Retail results were excellent across all product lines for both Agrium's legacy and UAP operations. Retail results are not directly comparable to the same period last year due to the inclusion of UAP which was acquired in May of 2008. Retail's third quarter net sales were \$1.594-billion compared to \$427-million in the third quarter of 2007. Gross profit was \$416-million, a \$282-million increase over the \$134-million gross profit earned in the same quarter last year. EBIT was \$121-million or more than seven times the EBIT in 2007 of \$17-million.

This quarter's results were supported by continued strong margins for crop nutrients, crop protection products and seed. The third quarter results also benefited from the late completion of the spring season due to excessive moisture in May and June across much of the U.S., which pushed the application season into the third quarter.

The UAP acquisition contributed \$192-million in gross profit and \$57-million in EBIT for this period, representing an increase of 131 percent in gross profit and a 242 percent increase in EBIT compared to a similar 13-week period in 2007. Agrium's legacy Retail operations gross profit rose by 67 percent, or \$90-million, over the same period last year, while EBIT increased by 263 percent to \$65-million.

The increase in net sales and gross profit in the third quarter of 2008 versus the same quarter of 2007 was attributed to:

Crop nutrients net sales increased \$387-million to reach \$588-million, while gross profit more than tripled to \$160-million, primarily due to increased selling prices and the contribution from UAP's business. Crop nutrients margins rose to 27 percent in the third quarter of 2008 from 24 percent in the third quarter of 2007. Nutrient margins increased for both the legacy Retail and UAP segments, or by about 9 percent and 6 percent, respectively, over the prior year. Crop nutrients sales volumes were up significantly over the same quarter of last year due almost entirely to the UAP acquisition, while nutrient sales volumes at our legacy Retail operations were slightly better than the same period last year. We anticipate lower fall application rates for phosphate, and to a lesser extent potash, in the U.S. due to the recent reduction in crop prices.

Crop protection net sales increased to \$874-million from \$161-million and gross profit increased to \$191-million from \$50-million compared the same quarter last year, with the addition of UAP accounting for \$640-million in sales and \$130-million in gross profit. Sales volumes were also supported by the late spring season in the Eastern U.S. Crop protection product margins were 22 percent for the third quarter of 2008 versus 31 percent for the third quarter of 2007. The decline in margins was primarily due to the inclusion of UAP's lower margin crop protection wholesale business.

Seed, services and other gross profit grew by 81 percent quarter-over-quarter, primarily due to the UAP acquisition and the late finish to the spring application season in the Corn Belt. Net sales increased \$67-million and gross profit increased \$29-million to \$132-million and \$65-million, respectively. Third quarter seed net sales were very strong, with sales from our legacy operations increasing by 36 percent and UAP operations more than doubling compared to the same period last year.

Retail selling expenses increased by \$132-million to \$235-million, but declined as a percentage of net sales due to the inclusion of the UAP business and due to the large increase in crop input prices. Selling expenses as a percentage of net sales were approximately 15 percent, which was significantly lower than 24 percent for the third quarter of 2007. Our legacy Retail operations selling expenses as a percent of net sales were 19 percent, which was also lower than last year's level at 24 percent.

### ***Wholesale***

Wholesale's record net sales for the third quarter were \$1.599-billion compared to the \$563-million in sales from the third quarter of 2007. This was primarily due to higher sales prices for all products and a significant increase in sales of product purchased for resale primarily associated with the inclusion of our recently acquired stake in Common Market Fertilizers S.A. ("CMF") European distribution business. Gross profit was \$653-million this quarter, more than four times last year's third quarter level of \$158-million. Nitrogen, Potash and Phosphate each contributed approximately 30 percent of Wholesale's total gross profit this quarter. EBIT of \$412-million was also more than four times higher than last year's third quarter results of \$96-million. These impressive results were achieved across all product lines, primarily due to the significant increase in all crop nutrient prices.

Gross profit for nitrogen was \$204-million this quarter, compared to \$84-million in the same quarter last year. Realized urea prices this quarter were almost double last year's level, while other nitrogen product prices were also significantly higher. The large increase in sales prices more than offset higher production costs over this period. Cost of product was \$351 per tonne this quarter, a \$107 per tonne increase over the same period last year, with most of the increase due to higher North American natural gas prices and the inclusion of \$11 per tonne in depreciation this quarter. Domestic nitrogen sales volumes were slightly higher than the same quarter last year, with higher UAN solutions and ammonia sales more than offsetting a slight reduction in urea sales volumes. International nitrogen sales volumes were 110,000 tonnes lower than the same quarter last year as the Kenai nitrogen facility is no longer in operation. Our Argentine facility produced slightly more urea this quarter than the same quarter last year even though the facility was down for 37 days during the quarter due to mechanical issues. This is expected to be resolved following the 40-day planned maintenance turnaround in the fourth quarter of 2008. Agrium's nitrogen margins averaged \$243 per tonne this quarter, compared with \$196 per tonne in the second quarter of this year and \$90 per tonne in the third quarter of last year.

Agrium's overall natural gas cost was \$9.02/MMBtu in the third quarter of 2008 versus \$5.59/MMBtu in the third quarter of 2007, due to higher North American gas costs. The U.S. benchmark (NYMEX) natural gas price for the third quarter of 2008 was \$10.09/MMBtu versus \$6.13/MMBtu in the same quarter last year. The AECO (Alberta) basis differential averaged \$1.13/MMBtu for the third quarter of 2008.

Phosphate gross profit was a record \$195-million, compared to \$26-million for the same quarter last year. Realized sales prices climbed to \$1,321 per tonne, up from \$791 per tonne in the second quarter of 2008, and \$484 per tonne in the third quarter of 2007. Higher net sales prices again more than offset an increase in cost of product. Phosphate cost of product on a per tonne basis increased to \$508 per tonne, a \$141 per tonne increase over the same period last year. The

higher cost was due to a \$32 per tonne addition of depreciation expenses and significantly higher sulphur and ammonia costs. Gross margins for phosphate rose to \$813 per tonne compared with \$323 per tonne in the second quarter of 2008 and \$117 per tonne in the third quarter of 2007.

Potash gross profit also increased significantly to a record \$202-million this quarter compared to \$33-million in the third quarter of 2007. The increase in gross profit was due to higher realized prices, which were more than triple last year's levels and a 7 percent increase in sales volumes. Cost of product was \$32 per tonne higher than the same period last year due in part to higher equipment repair expenses, turnaround costs, the stronger Canadian dollar and a \$13 per tonne depreciation expense included in the cost of product. Gross margins on a per tonne basis rose to \$532 per tonne compared with \$321 per tonne in the previous quarter and \$93 per tonne in the third quarter of last year.

Net Sales and gross profits for product purchased for resale and other wholesale products also demonstrated significant quarter-over-quarter improvements due to strong selling prices in our domestic and international purchase for resale businesses. Our newly acquired CMF subsidiary contributed \$17-million in gross profit in the third quarter of 2008.

Wholesale's operating expenses increased by \$179-million in the third quarter of 2008 versus the third quarter of 2007. The increase was due to an increase in net mark-to-market losses of \$138-million, \$2-million of realized losses on non-qualifying natural gas and electricity derivatives and an increase in Royalties and other taxes of \$51-million driven by increased potash margins. This was partially offset by a decrease in stock-based compensation expense of \$18-million.

### ***Advanced Technologies***

Advanced Technologies' third quarter 2008 net sales were \$90-million compared to \$46-million in the third quarter of 2007. Gross profit was \$25-million for the quarter, more than double the same period last year, and EBIT more than tripled to \$10-million from \$3-million for the comparative period. ESN<sup>®</sup> gross profit in the third quarter represented 60 percent of Advanced Technologies' gross profit versus less than 33 percent for the same period last year. ESN<sup>®</sup> volumes have increased approximately 60 percent for both the third quarter and year to date versus the previous year. On a combined basis our other acquired businesses excluding ESN<sup>®</sup> have seen gross profits increase by \$2-million for the quarter and \$6-million for the year.

### ***Other***

EBIT for our Other non-operating business segment for the third quarter of 2008 was \$24-million compared to a loss of \$14-million for the third quarter of 2007. The increase in EBIT of \$38-million quarter-over-quarter is mainly due to a significant decrease in stock-based compensation expense of \$104-million, driven by the decline in our share price in the third quarter of 2008, partially offset by higher inter-company eliminations quarter-over-quarter.

## **FINANCIAL POSITION AND LIQUIDITY**

Cash provided by operating activities was \$300-million in the third quarter of 2008, including a cash reduction of \$334-million to increase operating non-cash working capital over the second quarter of 2008. Our Accounts receivable and trade accounts payable balances have decreased, consistent with seasonal decrease in sales at the end of the third quarter.

We currently anticipate normal collection performance for our outstanding accounts receivable and generally our customers have not indicated any significant difficulty in obtaining credit.

Cash used in investing activities was \$262-million for the third quarter of 2008, which included \$219-million on capital expenditures primarily related to cash payments on EAgrium.

Cash used in financing activities was \$8-million during the quarter. We issued \$500-million of 6.75% debentures due January 15, 2019 during the quarter under our Base Shelf Prospectus. We used the net proceeds to repay \$497-million of long-term debt related to the UAP financing bridge credit facilities. We also repaid \$240-million primarily related to EAgrium non-recourse debt. Additional financing cash flows were an increase in our bank indebtedness as well as funds received from non-controlling interests.

At September 30, 2008, we have a syndicated revolving credit facility of \$775-million expiring July 2012 on which \$462-million has been drawn. As of September 30, 2008 we had not utilized our accounts receivable securitization facility. Subsequent to September 30, 2008, we drew \$200-million on this facility. On August 25, 2008, EAgrium entered into a loan agreement for \$120-million. Agrium has pledged its 60 percent interest in EAgrium as security for this loan. At September 30, 2008, \$108-million has been drawn on this facility. We do not expect any difficulty in accessing any of our other credit facilities. We will continue to closely monitor the credit markets. However, in this environment it is difficult to predict with any certainty the impact of any further disruption to the credit environment.

### ***Common Market Fertilizers S.A.***

On July 8, 2008, we acquired a 70 percent interest in CMF for total consideration of \$44-million plus working capital. CMF is one of Western Europe's largest fertilizer distribution companies. Results of operations of CMF have been consolidated in the Wholesale business unit from the date of acquisition.

We have access to additional credit facilities as a result of the acquisition of 70 percent of CMF. At September 30, 2008, credit facilities secured by inventory and accounts receivable were available to CMF in the amount of \$263-million with \$214-million drawn on these facilities.

### ***Egypt Nitrogen Project***

On August 11, 2008, we entered into an agreement with MISR Oil Processing Company, S.A.E. (“MOPCO”) of Egypt, whereby MOPCO will acquire EAgrium and all related contractual rights and obligations through a share exchange and Agrium will own 26 percent of MOPCO. The share exchange is expected to be complete in the fourth quarter of 2008. Since we will not control MOPCO on completion of the agreement, we will cease consolidation of Egypt operations and will record our investment using the equity method. The agreement is subject to certain conditions expected to be satisfied or waived during the fourth quarter of 2008. MOPCO has commenced commercial production at its 675,000 tonne urea facility and plans to construct two additional urea trains on its existing site subject to securing sufficient financing, which is not assured in the current environment. Our maximum exposure to EAgrium, net of non-controlling interests, is not expected to exceed approximately \$280-million.

Forward contracts and interest rate swap contracts related to construction and financing of the project no longer qualified for hedge accounting given the decision by the Egyptian government to halt construction of the EAgrium nitrogen project. All forward contracts and interest rate swap contracts were unwound during the third quarter. As a result, realized net hedging losses of \$6-million for the quarter are recognized in earnings of which \$2-million for the quarter has been reflected in non-controlling interest.

During the third quarter, EAgrium repaid all outstanding project-related non-recourse long-term debt totalling \$238-million.

### ***Accounting Standards Not Yet Implemented***

*International Financial Reporting Standards (“IFRS”)*- The CICA’s Accounting Standards Board has published its strategic plan for convergence of Canadian generally accepted accounting standards with IFRS as issued by the International Accounting Standards Board. The changeover date for Canadian publicly accountable enterprises is January 1, 2011 and will require restatement of comparative figures. We are in the process of developing our IFRS changeover plan, which will include project structure and governance, resource planning and training, analysis of key GAAP differences and a phased plan to assess accounting policies under IFRS as well as potential IFRS 1 exemptions.

### ***Normal Course Issuer Bid***

During October 2008, we filed a normal course issuer bid under which we may purchase for cancellation up to 5 percent of our currently issued and outstanding common shares. The actual number of shares purchased will be at our discretion and will depend on market conditions, share prices, our cash position and other factors. The normal course issuer bid commences on October 6, 2008 and expires October 5, 2009.

## SELECTED QUARTERLY INFORMATION

(Unaudited, in millions of U.S. dollars, except per share information)

	2008			2007				2006	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
Net sales	\$3,113	\$3,870	\$1,107	1,426	989	2,034	821	899	821
Gross profit	1,048	1,261	392	533	305	572	188	231	196
Net earnings (loss)	367	636	195	172	51	229	(11)	(62)	1
Earnings (loss) per share									
-basic	\$2.32	4.03	1.24	1.25	0.38	1.71	(0.08)	(0.47)	0.01
-diluted	\$2.31	4.00	1.23	1.24	0.38	1.70	(0.08)	(0.47)	0.01

The fertilizer and agricultural retail businesses are seasonal in nature. Consequently, quarter-to-quarter results are not directly comparable. For purposes of comparison, fertilizer sales volumes are best measured on a half-year basis, corresponding to the post-harvest application and the spring planting application seasons.

## NON-GAAP MEASURES

In the discussion of our performance for the quarter, in addition to the primary measures of earnings and earnings per share, we make reference to EBIT (net earnings before interest expense and income taxes) and EBITDA (net earnings before interest expense, income taxes, depreciation, amortization and asset impairment). We consider EBIT and EBITDA to be useful measures of performance because income tax jurisdictions and business segments are not synonymous and we believe that allocation of income tax charges distorts the comparability of historical performance for the different business segments. Similarly, financing and related interest charges cannot be allocated to all business segments on a basis that is meaningful for comparison with other companies.

EBIT and EBITDA are not recognized measures under GAAP, and our methods of calculation may not be comparable to other companies. Similarly, EBITDA should not be used as an alternative to cash provided by (used in) operating activities as determined in accordance with GAAP.

## OUTLOOK, KEY RISKS AND UNCERTAINTIES

Most major crop prices have declined by over 30 percent in the past few months. This has been partly due to the global credit crunch and associated economic uncertainty impacting both financial and commodity markets. It was also due to some crop yields being forecast larger than originally expected. The United States Department of Agriculture (“USDA”) forecasts that global grain and oilseeds production will increase by 118 million tonnes or 4.7 percent in 2008/09. Grain and oilseed demand is forecasted to remain strong as USDA forecasts global grain and oilseed stocks-to-use ratio to be 16.8 percent, up only 0.5 percent over last year, compared to the average of 22.5 percent between 2000/01 and 2004/05. These production forecasts remain tentative as the impacts resulting from dryness in the Southern Hemisphere, notably Australia and Argentina, are still unclear.

In the U.S., the USDA revised both their 2007/08 soybean production and 2008/09 planted area significantly higher over the past couple of months. Extreme weather variability in the corn growing regions this year has led to large month-to-month changes in the corn production forecast, and yields can still vary given the very late harvest progress this year. The USDA is currently forecasting U.S. corn production of 310 million tonnes, 7 percent lower than last year. The current ending stocks forecast would take ending stocks down 30 percent from 2007/08, to the lowest stocks-to-use ratio since 1995/96. Current forecasts suggest U.S. corn growers will be required to plant more area to corn in the spring of 2009 to maintain minimum stocks-to-use ratios in 2009/10.

For Retail, the key risks include the reduction in crop prices and the late harvest in the U.S. Corn Belt, which is expected to impact the fall fertilization application window. A reduction in application rates in the fall would impact fall sales volumes and would put that much more pressure on the distribution channel capabilities during the 2009 spring application season. Recent declines in wholesale prices for urea, phosphate, and some crop protection products may also impact Retail revenues and margins until wholesale prices stabilize.

Ocean freight rates have declined over the past couple of months. The dry bulk ocean freight rate from the Black Sea to Brazil has declined nearly 70 percent since the end of May and 46 percent in the past month. Global economic uncertainty combined with contractions in availability of short-term credit has impacted ocean freight markets in the short-term, resulting in relatively thin demand for freight.

Falling grain prices, reduced global credit availability, lower input costs and increased market uncertainty have impacted demand for nitrogen and phosphate products over the past few months. Prices have dropped significantly as a result.

Current urea prices are at or below Western European cost of production and are getting close to Ukrainian production margins, suggesting further production reductions in the near term. This factor combined with lower international prices, lower bulk ocean freight rates and growers recognizing that any reduction in nitrogen application rates have an immediate impact on crop yields, some traction for prices is expected in the near future. Additionally, nitrogen demand in North America would be supported by an increase in corn area. A risk to the nitrogen market is the combination of continued slow demand through the remainder of 2008 and any significant reduction in Chinese urea export taxes in 2009.

Phosphate prices have moved lower over the past couple of months as the market remains heavily dependent on India for demand, global inventories have been increasing in the absence of significant demand from other destinations. Indian DAP imports from the U.S. are more than double what they were a year ago, and overall DAP/MAP exports are up 5 percent. Indian supplies of DAP are reportedly tight and there may be the need for increased imports before the end of the year. U.S. DAP/MAP exports to destinations excluding India are down 29 percent through September of 2008 relative to a year ago. Global DAP/MAP import demand has been reduced as buyers evaluate the potential for further price declines, partly due to lower input costs. However, import reductions of this magnitude are unsustainable from a grain production stand point and latent demand is likely to support prices by early 2009. TFI reported U.S. DAP/MAP inventories of 1.17 million short tons at the end of September, which is 46 percent higher than the extremely low inventories at this time in 2007 and 10 percent higher than the

five-year average. Phosphate prices may also be impacted by the significant decline in raw material prices, particularly for sulphur and ammonia costs. This has reduced the floor price for the non-integrated producers and helped reduce costs for phosphate producers. Risks to phosphate markets include continued weakness in demand.

To date, the global potash market has been stable as global supplies continue to be extremely tight. TFI reported North American potash inventories were 37 percent lower than the five-year average, the second lowest level in recent record, but were marginally higher than the previous month. Potash supplies are further threatened by the continuation of a strike that began in August at three Saskatchewan mines. It is expected that Chinese import demand will increase in 2009 because of a significant decline in 2008 imports and the subsequent draw on domestic reserves. A risk to the potash market is the potential for reduced application rates if there is further grain and oilseed price weakness.

### ***Forward-Looking Statements***

*Certain statements in this press release constitute forward-looking statements. Such forward-looking statements involve known and unknown risks and uncertainties, including those referred to in the MD&A section of the Corporation's most recent annual report to shareholders, which may cause the actual results, performance or achievements of the Corporation to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. A number of factors could cause actual results to differ materially from those in the forward-looking statements, including, but not limited to, weather conditions, crop prices, the future supply, demand and price level for our major products, future gas prices and gas availability in key markets, future operating rates and production costs at Agrium's facilities, the exchange and tax rates for U.S., Canada, Argentina, and Egypt, seasonal fertilizer consumption given the recent decline in crop prices and delayed harvest in the U.S. and any changes in government policy in key agriculture markets, including the application of price controls and tariffs on fertilizers and the availability of subsidies or changes in their amounts, current global financial crisis and changes in credit markets; the potential inability to integrate and obtain anticipated synergies for recent or new business acquisitions as planned or within the time predicted, failure to satisfy conditions precedent to the proposed Egyptian transaction, a potential failure of the Egyptian government to issue all necessary approvals and consents required to complete the MOPCO expansion as planned, the potential inability of MOPCO to raise the required \$1.1-billion in debt for the planned expansion, changes in development plans, capital construction costs, construction progress, and potential delays in completing the proposed MOPCO expansion and related infrastructure, availability of equipment and labor, performance of other parties, political risks, including civil unrest, actions by armed groups or conflict, general economic, market and business condition, Egyptian governmental and regulatory requirements and actions by governmental authorities, including changes in government policy, changes in environmental, tax and other laws or regulations and the interpretation thereof. Agrium disclaims any intention or obligation to update or revise any forward-looking information as a result of new information or future events.*

### **OTHER**

Agrium Inc. is a major Retail supplier of agricultural products and services in North and South America, a leading global Wholesale producer and marketer of all three major agricultural nutrients and the premier supplier of specialty fertilizers in North America through our Advanced Technologies business unit. Agrium's strategy is to grow across the value chain through acquisition, incremental expansion of its existing operations and through the development, commercialization and marketing of new products and international opportunities.

Our strategy places particular emphasis on growth opportunities that both increase and stabilize our earnings profile in the continuing transformation of Agrium.

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A WEBSITE SIMULCAST of the 2008 3<sup>rd</sup> Quarter Conference Call will be available in a listen-only mode beginning Wednesday, November 5 at 9:30 a.m. MT (11:30 a.m. ET). Please visit the following website: [www.agrium.com](http://www.agrium.com)

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**AGRIUM INC.**  
Consolidated Statements of Operations  
(Millions of U.S. dollars, except per share amounts)  
(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2008	2007	2008	2007
Sales	3,180	1,043	8,283	3,999
Direct freight	67	54	193	155
<b>Net sales</b>	<b>3,113</b>	989	<b>8,090</b>	3,844
<b>Cost of product</b>	<b>2,065</b>	684	<b>5,389</b>	2,779
<b>Gross profit</b>	<b>1,048</b>	305	<b>2,701</b>	1,065
<b>Expenses</b>				
Selling	243	109	566	334
General and administrative	66	30	152	86
Depreciation and amortization	44	44	83	128
Royalties and other taxes	65	11	141	30
Other expenses (income) (note 4)	75	8	(105)	25
<b>Earnings before interest expense, income taxes and non-controlling interests</b>	<b>555</b>	103	<b>1,864</b>	462
Interest on long-term debt	26	13	54	39
Other interest	6	5	16	12
<b>Earnings before income taxes and non-controlling interests</b>	<b>523</b>	85	<b>1,794</b>	411
Current income taxes	80	16	304	76
Future income taxes	88	17	272	69
Income taxes	168	33	576	145
<b>Earnings before non-controlling interests</b>	<b>355</b>	52	<b>1,218</b>	266
Non-controlling interests	(12)	1	20	(3)
<b>Net earnings</b>	<b>367</b>	51	<b>1,198</b>	269
<b>Earnings per share (note 6)</b>				
Basic	2.32	0.38	7.59	2.02
Diluted	2.31	0.38	7.54	2.01

See accompanying notes

**AGRIUM INC.**  
Consolidated Statements of Cash Flows  
(Millions of U.S. dollars)  
(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2008	2007	2008	2007
<b>Operating</b>				
Net earnings	367	51	1,198	269
Items not affecting cash				
Depreciation and amortization	72	44	171	128
Loss (gain) on disposal of assets	1	-	(8)	-
Future income taxes	88	17	272	69
Stock-based compensation	(99)	23	10	63
Unrealized loss on derivative contracts	210	20	28	19
Unrealized foreign exchange gain	(10)	(23)	(15)	(47)
Non-controlling interests	(12)	1	20	(3)
Other	17	12	32	15
Net change in non-cash working capital	(334)	(222)	(1,335)	(354)
<b>Cash provided by (used in) operating activities</b>	<b>300</b>	<b>(77)</b>	<b>373</b>	<b>159</b>
<b>Investing</b>				
Acquisitions, net of cash acquired	1	-	(2,740)	-
Capital expenditures	(219)	(113)	(415)	(297)
Investment in equity affiliate	-	-	-	(63)
Proceeds from disposal of assets	2	9	23	8
Other	(46)	(11)	(119)	(54)
<b>Cash used in investing activities</b>	<b>(262)</b>	<b>(115)</b>	<b>(3,251)</b>	<b>(406)</b>
<b>Financing</b>				
Common shares issued	1	3	4	11
Bank indebtedness	97	168	553	91
Long-term debt issued	500	18	1,620	18
Repayment of long-term debt	(737)	-	(737)	-
Transaction costs on long-term debt	(6)	(13)	(12)	(13)
Common share dividends paid	(9)	(7)	(18)	(14)
Contributions from non-controlling interests	151	9	171	86
Other	(5)	-	(4)	-
<b>Cash (used in) provided by financing activities</b>	<b>(8)</b>	<b>178</b>	<b>1,577</b>	<b>179</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>30</b>	<b>(14)</b>	<b>(1,301)</b>	<b>(68)</b>
Cash and cash equivalents – beginning of period	178	55	1,509	109
<b>Cash and cash equivalents – end of period</b>	<b>208</b>	<b>41</b>	<b>208</b>	<b>41</b>

See accompanying notes

**AGRIUM INC.**  
Consolidated Balance Sheets  
(Millions of U.S. dollars)  
(Unaudited)

	As at September 30,		As at December 31,
	2008	2007	2007
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	208	41	1,509
Accounts receivable	2,341	832	821
Inventories (note 7)	2,586	887	961
Prepaid expenses and deposits	392	360	297
	<b>5,527</b>	2,120	3,588
<b>Property, plant and equipment</b>	<b>2,179</b>	1,426	1,772
<b>Intangibles</b>	<b>663</b>	75	73
<b>Goodwill</b>	<b>1,750</b>	181	178
<b>Other assets</b>	<b>236</b>	209	221
<b>Future income tax assets</b>	<b>-</b>	11	-
	<b>10,355</b>	4,022	5,832
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
<b>Current liabilities</b>			
Bank indebtedness (note 8)	911	318	166
Accounts payable and accrued liabilities	2,264	823	1,100
Current portion of long-term debt	1	1	1
	<b>3,176</b>	1,142	1,267
<b>Long-term debt</b> (note 9)			
Recourse	1,673	664	664
Non-recourse	-	5	119
	<b>1,673</b>	669	783
<b>Other liabilities</b>	<b>321</b>	311	358
<b>Future income tax liabilities</b>	<b>690</b>	210	237
<b>Non-controlling interests</b>	<b>292</b>	101	99
	<b>6,152</b>	2,433	2,744
<b>Shareholders' equity</b> (note 15)	<b>4,203</b>	1,589	3,088
	<b>10,355</b>	4,022	5,832
<b>Contingency</b> (note 14)			

See accompanying notes

**AGRIUM INC.**

Consolidated Statements of Comprehensive Income and Shareholders' Equity

(Millions of U.S. dollars, except share data)

(Unaudited)

	Millions of common shares	Common share capital	Contributed surplus	Retained earnings	Accumulated other comprehensive income (note 12)	Total shareholders' equity
<b>December 31, 2007</b>	158	1,972	8	1,024	84	3,088
Transition adjustment for inventory standard (net of tax) (note 1)				4		4
<b>January 1, 2008</b>	158	1,972	8	1,028	84	3,092
Net earnings				1,198		1,198
Cash flow hedges <sup>(a)</sup>					(14)	(14)
Foreign currency translation adjustments					(68)	(68)
Comprehensive income						1,116
Common share dividends				(9)		(9)
Stock compensation exercise and grants	-	4	-			4
<b>September 30, 2008</b>	<b>158</b>	<b>1,976</b>	<b>8</b>	<b>2,217</b>	<b>2</b>	<b>4,203</b>
<b>December 31, 2006</b>	133	617	5	602	9	1,233
Net earnings				269		269
Cash flow hedges <sup>(b)</sup>				(3)	24	21
Available for sale assets					(1)	(1)
Foreign currency translation adjustments					62	62
Comprehensive income						351
Common share dividends				(7)		(7)
Stock compensation exercise and grants	1	12	-			12
<b>September 30, 2007</b>	<b>134</b>	<b>629</b>	<b>5</b>	<b>861</b>	<b>94</b>	<b>1,589</b>

Notes to accumulated other comprehensive income:

(a) Net of tax of \$2-million and non-controlling interest of \$7-million.

(b) Net of tax of \$2-million and non-controlling interest of \$10-million.

See accompanying notes

**AGRIUM INC.**  
Summarized Notes to the Consolidated Financial Statements  
For the nine months ended September 30, 2008  
(Millions of U.S. dollars, except per share amounts)  
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**1. SIGNIFICANT ACCOUNTING POLICIES**

The Corporation's accounting policies are in accordance with accounting principles generally accepted in Canada and are consistent with those outlined in the annual audited financial statements except where stated below. These interim consolidated financial statements do not include all disclosures normally provided in annual financial statements and should be read in conjunction with the Corporation's audited consolidated financial statements for the year ended December 31, 2007. In management's opinion, the interim consolidated financial statements include all adjustments necessary to present fairly such information.

Certain comparative figures have been reclassified to conform to the current year's presentation.

**Significant accounting standard and policy changes**

Description	Date and method of adoption	Impact on adoption
<i>Financial Instruments – Disclosures</i> requires enhanced disclosures of the significance of financial instruments on financial position and performance, and the nature and extent of financial instrument risk exposure and risk management strategy.	January 1, 2008; prospective	Additional disclosure provided
<i>Capital Disclosures</i> requires disclosure of objectives, policies and processes for managing capital and quantitative data about capital.	January 1, 2008; prospective	Additional disclosure provided
<i>Inventories</i> provides enhanced guidance for the measurement, costing, and disclosures of inventories. Specifically, the standard states that inventories be measured at the lower of cost and net realizable value, permits write-ups of subsequent increases in net realizable value of previously impaired inventories, and prohibits the use of the LIFO costing method. On adoption, and in accordance with the transitional provisions of the standard, the Corporation reclassified depreciation related to production facilities and equipment to be included in the cost of inventory.	January 1, 2008; prospective	No material impact on earnings or financial position
<i>Pension and Postretirement Benefits – Measurement Date</i> – The Corporation voluntarily changed the measurement date of its defined benefit pension and postretirement benefit plans from September 30 to December 31.	January 1, 2008; retrospective	No material impact on earnings or financial position

**Recent accounting pronouncements not yet adopted**

Description	Date and method of adoption	Impact on adoption
<i>Goodwill and Intangible Assets</i> establishes guidance for the recognition, measurement, presentation and disclosure of goodwill and intangible assets, including guidance on pre-production and start-up costs, requiring that these costs be expensed as incurred. The current goodwill standards are carried forward unchanged.	January 1, 2009; prospective	No material impact on earnings or financial position
<i>International Financial Reporting Standards (IFRS)</i> – the CICA's Accounting Standards Board has published its strategic plan for convergence of Canadian generally accepted accounting standards with IFRS as issued by the International Accounting Standards Board. The changeover date for Canadian publicly accountable enterprises is January 1, 2011 and will require restatement of comparative figures.	January 1, 2011; in accordance with IFRS 1	Currently being reviewed

**AGRIUM INC.**  
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**2. BUSINESS ACQUISITIONS**

**UAP Holding Corp.**

On May 5, 2008, the Corporation acquired 100 percent of the outstanding shares of UAP Holding Corp. (“UAP”), a distributor of a full range of crop protection products, nutrients, seed and services to growers across North America. Results of operations of the acquired business from the date of acquisition have been included in the Corporation’s consolidated financial statements and are reflected in the Retail business unit.

Goodwill resulting from the acquisition is attributed to the strategic and financial benefits expected to be realized, including the increased post-acquisition scale of operations, purchasing and distribution capability, and the assembled workforce. Goodwill is not deductible for income tax purposes.

The following are estimated fair values of assets acquired and liabilities assumed. This preliminary allocation of fair value may change when the Corporation completes its evaluation of fair value information.

	UAP
Current assets	2,288
Property, plant and equipment	160
Finite-lived intangibles <sup>(a)</sup>	610
Indefinite-lived intangibles	4
Goodwill	1,561
Current liabilities	(1,580)
Other liabilities	(52)
Short-term debt	(246)
Long-term debt	(396)
Future income tax liabilities	(191)
	2,158
Amounts repaid on closing	
Other liabilities	28
Short-term debt	246
Long-term debt	396
	670
Cash	(87)
	2,741
Consideration and acquisition costs	
Cash	190
Bank indebtedness	199
Bank loans	1,015
Cash proceeds from share offering in December 2007, net of issue costs	1,322
Transaction costs	15
	2,741

(a) Substantially all of the finite-lived intangibles are customer relationship intangibles amortized over 15 years. Amortization expense from the date of acquisition is \$19-million.

## **AGRIUM INC.**

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### **Common Market Fertilizers S.A.**

On July 8, 2008, the Corporation acquired a 70 percent interest in Common Market Fertilizers S.A. (“CMF”) for total consideration of \$44-million plus working capital. CMF is one of Western Europe’s largest fertilizer distribution companies. Results of operations of CMF have been consolidated in the Wholesale business unit from the date of acquisition.

### **3. EGYPT NITROGEN PROJECT**

The Corporation's activities in Egypt are carried out by a subsidiary known as “EAgrium”. During the second quarter, the Egyptian government halted construction of the project.

On August 11, 2008, Agrium entered into an agreement with MISR Oil Processing Company, S.A.E. (“MOPCO”) of Egypt, whereby MOPCO will acquire EAgrium and all related contractual rights and obligations through a share exchange and Agrium will own 26 percent of MOPCO. Agrium will not control MOPCO and will cease consolidation of Egypt operations and record its investment using the equity method upon completion of the agreement. The agreement is subject to certain conditions expected to be satisfied or waived during the fourth quarter of 2008. MOPCO has commenced commercial production at its 675,000 tonne urea facility and is currently negotiating financing to construct two additional urea trains on its existing site. The Corporation’s maximum exposure to EAgrium, net of non-controlling interests, is not expected to exceed approximately \$280-million.

Forward contracts and interest rate swap contracts related to construction and financing of the project no longer qualified for hedge accounting given the decision by the Egyptian government to halt construction of the EAgrium nitrogen project. All forward contracts and interest rate swap contracts were unwound during the third quarter. As a result, realized net hedging losses of \$6-million for the quarter (realized net hedging gains year-to-date – \$69-million) are recognized in earnings of which \$2-million for the quarter (year-to-date – \$28-million) has been reflected in non-controlling interests.

On August 25, 2008, EAgrium entered into a loan agreement for \$120-million. At September 30, 2008, \$108-million has been drawn on this facility. Agrium has pledged its 60 percent interest in EAgrium as security for the loan. The loan is guaranteed by MOPCO and by a MOPCO shareholder.

During the third quarter, EAgrium repaid all outstanding project-related non-recourse long-term debt totaling \$238-million.

**AGRIUM INC.**

Summarized Notes to the Consolidated Financial Statements

For the nine months ended September 30, 2008

(Millions of U.S. dollars, except per share amounts)

(Unaudited)

**4. OTHER EXPENSES (INCOME)**

	Three months ended September 30,		Nine months ended September 30,	
	2008	2007	2008	2007
Interest income	(15)	(9)	(46)	(20)
Stock-based compensation	(99)	23	10	63
Environmental remediation and accretion of asset retirement obligation	3	2	10	(6)
Net realized and unrealized loss (gain) on non- qualifying derivatives	171	25	(87)	23
Foreign exchange gain	(10)	(21)	(21)	(39)
Provision for doubtful accounts	9	3	19	9
Pension curtailment gain	-	(10)	-	(10)
Other	16	(5)	10	5
	<b>75</b>	<b>8</b>	<b>(105)</b>	<b>25</b>

**5. EMPLOYEE FUTURE BENEFITS**

	Three months ended September 30,		Nine months ended September 30,	
	2008	2007	2008	2007
<b>Pension plans</b>				
<b>Defined benefit</b>				
Service cost	1	1	3	5
Interest cost	3	3	8	8
Expected return on plan assets	(3)	(2)	(9)	(7)
Amortization of actuarial losses	-	-	1	1
Curtailment gain	-	(10)	-	(10)
	<b>1</b>	<b>(8)</b>	<b>3</b>	<b>(3)</b>
<b>Defined contribution</b>	<b>6</b>	<b>4</b>	<b>23</b>	<b>13</b>
	<b>7</b>	<b>(4)</b>	<b>26</b>	<b>10</b>
<b>Post-retirement benefit plans</b>				
Service cost	1	1	3	3
Interest cost	1	1	4	3
Amortization of actuarial losses	1	1	1	2
	<b>3</b>	<b>3</b>	<b>8</b>	<b>8</b>
	<b>10</b>	<b>(1)</b>	<b>34</b>	<b>18</b>

**AGRIUM INC.**

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**6. EARNINGS PER SHARE**

	Three months ended September 30,		Nine months ended September 30,	
	2008	2007	2008	2007
<b>Numerator</b>				
Net earnings	367	51	1,198	269
<b>Denominator</b>				
Weighted average number of shares outstanding for basic earnings per share	158	134	158	133
Dilutive instruments <sup>(a)</sup>				
Stock options	1	1	1	1
Weighted average number of shares outstanding for diluted earnings per share	159	135	159	134
<b>Basic earnings per share</b>	<b>2.32</b>	0.38	<b>7.59</b>	2.02
<b>Diluted earnings per share</b>	<b>2.31</b>	0.38	<b>7.54</b>	2.01

(a) For diluted earnings per share, conversion or exercise is assumed only if the effect is dilutive to earnings per share.

As at September 30, 2008, the Corporation has outstanding approximately three million (September 30, 2007 – three million) options and options with tandem stock appreciation rights to acquire common shares.

**7. INVENTORIES**

	September 30,		December 31,
	2008	2007	2007
Raw materials	206	166	160
Finished goods	228	169	147
Product for resale	2,152	552	654
	<b>2,586</b>	887	961

**AGRIUM INC.**

## Summarized Notes to the Consolidated Financial Statements

For the nine months ended September 30, 2008

(Millions of U.S. dollars, except per share amounts)

(Unaudited)

**8. BANK INDEBTEDNESS**

	<b>September 30, 2008</b>			<b>December 31, 2007</b>
	<b>Total</b>	<b>Undrawn</b>	<b>Outstanding</b>	<b>Outstanding</b>
Revolving credit facilities <sup>(a)</sup>	775	313	<b>462</b>	82
CMF credit facilities <sup>(b)</sup>	263	49	<b>214</b>	-
South American credit facilities	181	54	<b>127</b>	84
EAgrium bridge loan <sup>(c)</sup>	120	12	<b>108</b>	-
Accounts receivable securitization <sup>(d)</sup>	200	200	<b>N/A</b>	N/A
	<b>1,539</b>	<b>628</b>	<b>911</b>	<b>166</b>

- (a) On May 5, 2008, the Corporation increased its syndicated revolving credit facility to \$775-million under the same terms and conditions as at December 31, 2007.
- (b) The Corporation has access to additional credit facilities as a result of the acquisition of 70 percent of CMF on July 8, 2008. The facilities are secured by inventory and accounts receivable and bear interest at various base rates plus a fixed or variable margin.
- (c) On August 25, 2008, EAgrium entered into a loan agreement for \$120-million that bears interest at LIBOR plus a fixed margin. Agrium has pledged its 60 percent interest in EAgrium as security for the loan. The loan is guaranteed by MOPCO and by a MOPCO shareholder.
- (d) As at September 30, 2008, the Corporation had not sold accounts receivable under its securitization facility. During October 2008, the Corporation sold \$200-million of accounts receivable under this facility.

**AGRIUM INC.**  
Summarized Notes to the Consolidated Financial Statements  
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**9. LONG-TERM DEBT**

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
<b>Recourse</b>		
<b>Unsecured</b>		
Floating rate bank loans <sup>(a)</sup>	518	-
6.75% debentures due January 15, 2019 <sup>(b)</sup>	500	-
7.125 % debentures due May 23, 2036	300	300
7.7 % debentures due February 1, 2017	100	100
7.8 % debentures due February 1, 2027	125	125
8.25 % debentures due February 15, 2011	125	125
<b>Secured</b>		
Other	20	22
	<b>1,688</b>	672
Transaction costs	(14)	(7)
Principal repayments due within one year	(1)	(1)
	<b>1,673</b>	664
<b>Non-recourse</b>		
Secured credit facilities <sup>(c)</sup>	-	132
Transaction costs	-	(13)
	-	119
	<b>1,673</b>	783

- (a) Pursuant to the UAP acquisition the Corporation borrowed \$1.015-billion at LIBOR plus a margin (September 30, 2008 – 3.05%). On September 11, 2008, the Corporation repaid \$497-million of the loans from proceeds of a public debenture offering and in October 2008 repaid \$58-million. The remaining balance of \$460-million is repayable on May 5, 2013.
- (b) On September 8, 2008, the Corporation issued \$500-million of 6.75% debentures for proceeds net of related expenses of \$495-million.
- (c) During the third quarter, EAgrium repaid all outstanding project-related long-term debt totaling \$238-million.

**AGRIUM INC.**  
Summarized Notes to the Consolidated Financial Statements  
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**10. FINANCIAL INSTRUMENTS**

**Risk management**

The Corporation manages the risks associated with natural gas, power, fuel, interest rates and foreign exchange in accordance with its Exposure Management Policy. The objective of the policy is to reduce volatility in cash flow and earnings. The Board of Directors sets upper limits on the transactional exposure to be managed and the time periods over which exposures may be managed. The Board of Directors monitors compliance with risk management policies and reviews risk management policies and procedures on an annual basis.

The Corporation has exposure to risks associated with its financial instruments as set out below. Sensitivity analysis to the specified risks is provided where the effect on net earnings or shareholders equity could be material. Sensitivity analysis is performed by relating the reasonably possible changes in the risk variables at September 30, 2008 to financial instruments outstanding on that date.

*Market risk*

(a) Currency risk

The Corporation operates internationally and is exposed to foreign exchange risk as certain revenues and expenditures are denominated in non-U.S. dollar currencies. The exposure is predominantly to the Canadian dollar (CAD), the Euro (EUR), and the Argentine Peso (ARP). The Corporation purchases foreign currency forward contracts to fix the exchange rates relating to the purchase or construction of certain capital assets denominated in foreign currencies. U.S. dollar denominated balances in Canadian operations generate foreign exchange gains and losses that are reported in net earnings. The U.S. dollar denominated balances in Canadian operations is \$313-million. A strengthening of \$0.01 in the U.S. dollar against the Canadian dollar would have increased net earnings by \$2-million.

Balances in non-U.S. dollar currencies are as follows:

	<b>Canadian dollars</b>
Cash and cash equivalents	33
Accounts receivable	184
Accounts payable and accrued liabilities	(382)
	(165)

A strengthening of \$0.01 of the Canadian dollar against the U.S. dollar would have decreased Other comprehensive income by \$1-million. This analysis assumes that all other variables remain constant. A \$0.01 weakening of the Canadian dollar would have an equal but opposite effect.

(b) Natural gas and power price risk

The Corporation enters into natural gas and power options and swaps to manage exposure to changes in cash flows related to fluctuations in market prices. The Board of Directors authorizes upper limits on the percentage of annual requirements, and the number of years over which derivative financial instruments may be used to manage exposure.

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An increase of \$0.10 per mmBTU would have increased net earnings by \$4-million due to marking these derivative financial instruments to market. This analysis assumes that all other variables, in particular interest rates, remain constant. A \$0.10 decrease per mmBTU would have an equal but opposite effect.

(c) Interest rate risk

The Corporation manages interest rate risk by having a combination of fixed and floating instruments and by entering into interest rate swaps. The Board of Directors authorizes upper limits on the amount of debt or investment that may be hedged. The Corporation's exposure to floating rate risk is generally limited to short-term debt and certain cash and cash equivalents. Fixed rate risk is generally limited to the Corporation's long-term debt. At September 30, 2008, the Corporation does not have any interest rate swaps outstanding.

The Corporation's cash and cash equivalents include highly liquid investments that earn interest at market rates. The Corporation manages its interest rate risk on these investments by maximizing the interest income earned on excess funds while maintaining the liquidity necessary to conduct operations on a day-to-day basis. Fluctuations in market rates of interest on cash and cash equivalents do not have a significant impact on the Corporation's results of operations due to the short term to maturity of the investments.

*Credit risk*

The Corporation manages credit risk using credit approval and monitoring practices. The Wholesale business unit sells mainly to large agribusinesses representing a small number of customers. Letters of credit and credit insurance are used to mitigate risk where appropriate. The Retail business unit sells to a large customer base dispersed over wide geographic areas in the United States, Argentina and Chile. The Advanced Technologies business unit mitigates counterparty credit risk by selling to a diversified customer base including large suppliers in the North American professional turf application market. The above noted policies and geographic and industry diversity mitigates credit risk. There were no significant uncollectible trade receivable balances at September 30, 2008.

The Corporation manages counterparty credit risk with policies requiring that counterparties to short-term investments and derivative contracts have an investment grade or higher credit rating. At September 30, 2008, all counterparties to derivative contracts have maintained an investment grade or higher credit rating. Policies also limit the investing of excess funds to liquid instruments with a maximum term of one year and limit the maximum exposure to any one counterparty. The Corporation may be exposed to certain losses in the event that counterparties to derivative contracts are unable to meet their contractual obligations. The Corporation anticipates that all counterparties will meet their obligations under derivative contracts.

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The following table illustrates the Corporation's maximum credit exposure based on derivative contracts in an asset position:

	September 30,		December 31,
	2008	2007	2007
Forward foreign exchange contracts	-	30	47
Forward natural gas and power contracts	43	21	21
	43	51	68

*Liquidity risk*

The Corporation manages its liquidity risk by preparing and monitoring detailed forecasts of cash flows from operations and anticipated investing and financing activities and through maintenance of its credit facilities.

The Corporation's bank indebtedness and accounts payable and accrued liabilities generally have contractual maturities of six months or less.

**Fair values**

Fair value represents the price at which a financial instrument could be exchanged in an orderly market, in an arm's length transaction between knowledgeable and willing parties who are under no compulsion to act. Independent quoted market prices in active markets, if they exist, are the best evidence of fair value. In the absence of an active market, the Corporation estimates fair value using valuation techniques such as option pricing models and discounted cash flow analysis, making maximum use of market-based inputs including gas and power prices, interest rates, and foreign exchange rates, and makes assumptions about the amount and timing of estimated future cash flows. Fair value estimates are made at a point in time and may not be reflective of future fair values.

The fair values of cash and cash equivalents, accounts receivable, bank indebtedness and accounts payable approximate carrying value due to their short-term nature. The fair value of floating-rate loans approximates their carrying value.

The fair value of derivative instruments is recorded as the estimated amount that the Corporation would receive (pay) to terminate the contracts. Fair values are determined based on quoted market prices available from active markets or are otherwise determined using a variety of valuation techniques and models.

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With the exception of long-term debt, the fair value of the Corporation's financial assets and liabilities correspond to their carrying values. The fair value of the Corporation's financial assets and liabilities are as follows:

	September 30,		December 31,
	2008	2007	2007
Forward foreign exchange contracts			
Assets	-	30	47
Interest rate contracts			
Liabilities	-	(6)	(30)
Forward natural gas and power contracts			
Assets	43	21	21
Liabilities	(63)	(26)	(13)
Long term debt <sup>(a)</sup>	<b>(1,683)</b>	(846)	(854)

(a) The carrying value of long-term debt at September 30, 2008 was \$1.688-billion (September 30, 2007 – \$688-million; December 31, 2007 – \$804-million).

## 11. CAPITAL MANAGEMENT

The Corporation's primary objectives when managing capital are to provide for (a) an appropriate rate of return to shareholders in relation to the risks underlying the Corporation's assets, and (b) a prudent capital structure for raising capital at a reasonable cost for the funding of ongoing operations, capital expenditures, and new growth initiatives.

The Corporation manages capital by monitoring various ratios, including a ratio of debt to debt-plus-capital, where debt includes bank indebtedness and long-term debt, including the current portion, and capital includes shareholders' equity net of amounts in Accumulated Other Comprehensive Income relating to hedging activities, plus non-controlling interests. The Corporation monitors various versions of this ratio and adjusts the components of debt and capital to include or exclude the carrying value or fair value of other financial statement components, depending on the purpose of the ratio.

As described in note 15, the Corporation began a normal course issuer bid to purchase its outstanding common shares.

**AGRIUM INC.**  
Summarized Notes to the Consolidated Financial Statements  
For the nine months ended September 30, 2008  
(Millions of U.S. dollars, except per share amounts)  
(Unaudited)

**12. ACCUMULATED OTHER COMPREHENSIVE INCOME**

	September 30,		December 31,
	2008	2007	2007
Foreign currency translation adjustments	(4)	71	64
Cash flow hedges	6	24	20
Available for sale assets	-	(1)	-
	2	94	84

**13. SEASONALITY**

The agricultural products business is seasonal in nature. Sales are concentrated in the spring and fall planting seasons, while produced inventories are accumulated throughout the year. Cash collections generally occur after the planting seasons in North and South America.

**14. CONTINGENCY**

On September 11, September 15 and October 2, 2008, six separate class action complaints were filed in the United States District Courts for the District of Minnesota and the Northern District of Illinois against Agrium Inc., Agrium U.S., Inc., and a number of unrelated defendants. The complaints generally allege that the defendants engaged in anti-competitive activity respecting their potash businesses contrary to United States federal and state laws, including that the defendants conspired to fix potash prices and limit potash production. The plaintiffs seek injunctive relief and to recover unspecified amounts of damages, including treble damages, arising from defendants' alleged conduct in restraint of trade, together with costs of suit, reasonable attorneys' fees and pre-judgment and post-judgment interest.

While we believe that the allegations asserted in these complaints are without merit, we cannot predict the outcome of this litigation or determine whether it will have a material effect on us.

**15. NORMAL COURSE ISSUER BID**

During October 2008, the Corporation filed a normal course issuer bid under which it may purchase for cancellation up to 5 percent of its currently issued and outstanding common shares. The actual number of shares purchased will be at the Corporation's discretion and will depend on market conditions, share prices, the Corporation's cash position and other factors. The normal course issuer bid commences October 6, 2008 and expires October 5, 2009.

**AGRIUM INC.**  
**Segmentation**  
(Unaudited – millions of U.S. dollars)

Schedule 1

**Three Months Ended September 30**

	Wholesale		Retail		Advanced Technologies		Other		Total	
	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007
Net Sales – external	1,445	524	1,593	420	75	45	-	-	3,113	989
– inter-segment	154	39	1	7	15	1	(170)	(47)	-	-
<b>Total net sales</b>	<b>1,599</b>	<b>563</b>	<b>1,594</b>	<b>427</b>	<b>90</b>	<b>46</b>	<b>(170)</b>	<b>(47)</b>	<b>3,113</b>	<b>989</b>
Cost of product	946	405	1,178	293	65	35	(124)	(49)	2,065	684
<b>Gross profit</b>	<b>653</b>	<b>158</b>	<b>416</b>	<b>134</b>	<b>25</b>	<b>11</b>	<b>(46)</b>	<b>2</b>	<b>1,048</b>	<b>305</b>
<b>Gross profit (%)</b>	<b>41</b>	<b>28</b>	<b>26</b>	<b>31</b>	<b>28</b>	<b>24</b>			<b>34</b>	<b>31</b>
Selling expenses	9	7	235	103	1	2	(2)	(3)	243	109
EBITDA <sup>(1)</sup>	439	126	148	26	17	7	35	(13)	639	146
EBIT <sup>(2)</sup>	412	96	121	17	10	3	24	(14)	567	102

**Nine Months Ended September 30**

	Wholesale		Retail		Advanced Technologies		Other		Total	
	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007
Net Sales – external	3,370	1,781	4,490	1,904	230	159	-	-	8,090	3,844
– inter-segment	334	156	4	7	46	20	(384)	(183)	-	-
<b>Total net sales</b>	<b>3,704</b>	<b>1,937</b>	<b>4,494</b>	<b>1,911</b>	<b>276</b>	<b>179</b>	<b>(384)</b>	<b>(183)</b>	<b>8,090</b>	<b>3,844</b>
Cost of product	2,196	1,406	3,296	1,414	214	139	(317)	(180)	5,389	2,779
<b>Gross profit</b>	<b>1,508</b>	<b>531</b>	<b>1,198</b>	<b>497</b>	<b>62</b>	<b>40</b>	<b>(67)</b>	<b>(3)</b>	<b>2,701</b>	<b>1,065</b>
<b>Gross profit (%)</b>	<b>41</b>	<b>27</b>	<b>27</b>	<b>26</b>	<b>22</b>	<b>22</b>			<b>33</b>	<b>28</b>
Selling expenses	22	20	546	315	4	6	(6)	(7)	566	334
EBITDA <sup>(1)</sup>	1,456	479	592	163	42	25	(75)	(74)	2,015	593
EBIT <sup>(2)</sup>	1,372	390	534	138	27	15	(89)	(78)	1,844	465

(1) Net earnings (loss) before interest expense, income taxes, depreciation, amortization and asset impairment.

(2) Net earnings (loss) before interest expense and income taxes.

**AGRIUM INC.**  
**Product Lines**  
**Three Months Ended September 30**  
(Unaudited – millions of U.S. dollars)

**Schedule 2a**

	2008							2007						
	Net Sales	Cost of Product	Gross Profit	Sales Tonnes (000's)	Selling Price (\$/Tonne)	Cost of Product (\$/Tonne)	Margin (\$/Tonne)	Net Sales	Cost of Product	Gross Profit	Sales Tonnes (000's)	Selling Price (\$/Tonne)	Cost of Product (\$/Tonne)	Margin (\$/Tonne)
<b>Wholesale</b>														
<b>Nitrogen</b> <sup>(1)</sup>	498	294	204	838	594	351	243	311	227	84	932	334	244	90
<b>Potash</b>	249	47	202	380	655	123	532	65	32	33	354	184	91	93
<b>Phosphate</b>	317	122	195	240	1,321	508	813	108	82	26	223	484	367	117
<b>Other</b> <sup>(1) (2)</sup>	67	46	21	144				34	21	13	132			
<b>Product purchased for resale</b>	468	437	31	905	517	483	34	45	43	2	121	372	355	17
	<b>1,599</b>	<b>946</b>	<b>653</b>	<b>2,507</b>	<b>638</b>	<b>378</b>	<b>260</b>	<b>563</b>	<b>405</b>	<b>158</b>	<b>1,762</b>	<b>320</b>	<b>230</b>	<b>90</b>
<b>Retail</b> <sup>(3)</sup>														
<b>Crop nutrients</b>	588	428	160					201	153	48				
<b>Crop protection products</b>	874	683	191					161	111	50				
<b>Seed, services and other</b>	132	67	65					65	29	36				
	<b>1,594</b>	<b>1,178</b>	<b>416</b>					<b>427</b>	<b>293</b>	<b>134</b>				
<b>Advanced Technologies</b>														
<b>Controlled release products</b>	77	54	23					37	28	9				
<b>Other</b>	13	11	2					9	7	2				
	<b>90</b>	<b>65</b>	<b>25</b>					<b>46</b>	<b>35</b>	<b>11</b>				
<b>Other inter-segment eliminations</b>	<b>(170)</b>	<b>(124)</b>	<b>(46)</b>					<b>(47)</b>	<b>(49)</b>	<b>2</b>				
<b>Total</b>	<b>3,113</b>	<b>2,065</b>	<b>1,048</b>					<b>989</b>	<b>684</b>	<b>305</b>				

(1) The current presentation has been revised from prior periods to disclose amounts for other, previously included in nitrogen.

(2) Other includes ammonium sulphate, the Rainbow division and miscellaneous items.

(3) International retail net sales were \$112-million (2007 – \$82-million) and gross profit was \$30-million (2007 – \$14-million).

**AGRIUM INC.**  
**Product Lines**  
**Nine Months Ended September 30**  
(Unaudited – millions of U.S. dollars)

**Schedule 2b**

	2008							2007						
	Net Sales	Cost of Product	Gross Profit	Sales Tonnes (000's)	Selling Price (\$/Tonne)	Cost of Product (\$/Tonne)	Margin (\$/Tonne)	Net Sales	Cost of Product	Gross Profit	Sales Tonnes (000's)	Selling Price (\$/Tonne)	Cost of Product (\$/Tonne)	Margin (\$/Tonne)
<b>Wholesale</b>														
<b>Nitrogen</b> <sup>(1)</sup>	1,460	884	576	2,860	510	309	201	1,032	735	297	3,119	331	236	95
<b>Potash</b>	624	151	473	1,403	445	108	337	212	102	110	1,222	173	83	90
<b>Phosphate</b>	694	359	335	769	902	466	436	327	256	71	755	433	339	94
<b>Other</b> <sup>(1) (2)</sup>	206	148	58	514				148	109	39	587			
<b>Product purchased for resale</b>	720	654	66	1,393	517	470	47	218	204	14	692	315	295	20
	<b>3,704</b>	<b>2,196</b>	<b>1,508</b>	<b>6,939</b>	<b>534</b>	<b>317</b>	<b>217</b>	<b>1,937</b>	<b>1,406</b>	<b>531</b>	<b>6,375</b>	<b>304</b>	<b>221</b>	<b>83</b>
<b>Retail</b> <sup>(3)</sup>														
<b>Crop nutrients</b>	2,087	1,520	567					1,060	808	252				
<b>Crop protection products</b>	1,827	1,384	443					532	407	125				
<b>Seed, services and other</b>	580	392	188					319	199	120				
	<b>4,494</b>	<b>3,296</b>	<b>1,198</b>					<b>1,911</b>	<b>1,414</b>	<b>497</b>				
<b>Advanced Technologies</b>														
<b>Controlled release products</b>	229	178	51					150	116	34				
<b>Other</b>	47	36	11					29	23	6				
	<b>276</b>	<b>214</b>	<b>62</b>					<b>179</b>	<b>139</b>	<b>40</b>				
<b>Other inter-segment eliminations</b>	<b>(384)</b>	<b>(317)</b>	<b>(67)</b>					<b>(183)</b>	<b>(180)</b>	<b>(3)</b>				
<b>Total</b>	<b>8,090</b>	<b>5,389</b>	<b>2,701</b>					<b>3,844</b>	<b>2,779</b>	<b>1,065</b>				

- (1) The current presentation has been revised from prior periods to disclose amounts for other, previously included in nitrogen.
- (2) Other includes ammonium sulphate, the Rainbow division and miscellaneous items.
- (3) International retail net sales were \$225-million (2007 – \$159-million) and gross profit was \$66-million (2007 – \$30-million).

**AGRIUM INC.**  
**Selected Sales Prices and Volumes**  
(Unaudited)

Schedule 3

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2008		2007		2008		2007	
	Sales Tonnes (000's)	Selling Price (\$/Tonne)	Sales Tonnes (000's)	Selling Price (\$/Tonne)	Sales Tonnes (000's)	Selling Price (\$/Tonne)	Sales Tonnes (000's)	Selling Price (\$/Tonne)
<b>Nitrogen</b>								
<b>Domestic</b>								
Ammonia	204	599	192	374	756	586	760	393
Urea	314	751	358	376	1,050	577	1,104	358
Other	250	427	202	269	752	379	715	259
<b>Total domestic nitrogen</b>	<b>768</b>	<b>606</b>	<b>752</b>	<b>347</b>	<b>2,558</b>	<b>522</b>	<b>2,579</b>	<b>341</b>
<b>International nitrogen</b>	<b>70</b>	<b>472</b>	<b>180</b>	<b>277</b>	<b>302</b>	<b>417</b>	<b>540</b>	<b>284</b>
<b>Total nitrogen</b>	<b>838</b>	<b>594</b>	<b>932</b>	<b>334</b>	<b>2,860</b>	<b>510</b>	<b>3,119</b>	<b>331</b>
<b>Potash</b>								
<b>Domestic</b>	199	647	169	205	753	472	621	203
<b>International</b>	181	658	185	161	650	412	601	142
<b>Total potash</b>	<b>380</b>	<b>655</b>	<b>354</b>	<b>184</b>	<b>1,403</b>	<b>445</b>	<b>1,222</b>	<b>173</b>
<b>Phosphate</b>	240	1,321	223	484	769	902	755	433
<b>Ammonium sulphate</b>	76	391	78	192	251	335	257	195
<b>Other <sup>(1)</sup></b>	68		54		263		330	
<b>Product purchased for resale</b>	905	517	121	372	1,393	517	692	315
<b>Total Wholesale</b>	<b>2,507</b>	<b>638</b>	<b>1,762</b>	<b>320</b>	<b>6,939</b>	<b>534</b>	<b>6,375</b>	<b>304</b>

(1) Other includes results from the Rainbow division and miscellaneous items.